#### OPEN EVENINGS. Useful Holiday Presents.

ON'T walk yourself () weary "hunting" something appropriate to give, you'll be all tired out by Christmas. Come direct

## TOPHAM'S.

We will suggest acceptable gifts of practical utility & and value in

#### FINE LEATHER WARES.

Pocket Books, in

Genuine Seal Com-bination Pocket Books; seal faced and beautifully made: \$1.25

genuine alligator, leather \$8.00 knished

Fitted Grain Leather Satchel, conveniently arranged and \$11.00 Bag; leather lined, with ebonized fittings and nick-eled tops to bottles, &c.. \$15.00

Imported, in all shades, fitted

Case, nicely fitted through-out, with snap button or strap, some with black and \$3.25 other fittings.

Alligator Club Satchels &

1231-1233 Pa. Ave. 0



# THERE'S HEALTH

# TINCTURE AMAL

It is a positive cure for Con-sumption, Bronchitis, Asthma, La Grippe, Catarrh and all dis-eases of the lungs and air tubes.

Ask your druggist or write to us for interesting booklet, free. TINCTURE AMAL MANG. CO., 11 W. German St., Baltimore, Md.

"Consin Clara has just answered a letter { wrote her a year ago." "That's queer." "No, it isn't; you probably didn't mail it

\*\*\*\* AMERICAN COMPETITION

Foreign Manufacturers Are Much Alarmed by Recent Results.

Some Causes of Failing British Trade and of Our Own Success Pointed Out.

Why American industries are able to compete successfully with those of Great Britain can be assertively answered in a paragraph: It is because of better organization; more complete adaptability of sys-

From London Engineering

development of engineering as a profession; ready flexibility to meet new conditions, and because low-priced craftsmen in Great Britain may and do more quickly ecome more high-priced master workmen, or foremen, or superintendents and proassertions are not reasons. It is the exopinion of the writer, permit this condition to exist which must constitute an answer

Pocket Books, in safford styles of leather, and the safford styles of leather, and the safford styles of leather styles

least efficient member.

The position, as a manufacturing nation, of Great Britain is that derived from dear bought and long time developed experience. May it not be accepted as an axiom that that which is obtained slowly and by arduous effort will be the longer cherished and retained? Experience is the most valuable asset of civilization. It is also, too frequently, the greatest har to progress, Pig is mainly from too inmly an experience. It is mainly from too inmly an experience. It is mainly from too inmly an experience in the which have sprung "that conservoism which fights all innovations, simply because they contravene present ideas and practices, and against which advancement must ever contend." On the other hand, the relatively high place occupied by the United States in all except the heaviest classes of machinery, forgings, etc., has resulted to a considerable degree from successful experimentation, the consequence being a greater and better output in less time, or with less labor, than is possible by old methods. It is confidently asserted as a fact of common knowledge that the necessity or the desire or the spirit which conceived the vision of an improvement in process or method, and then promptly carried the easer and ready to most likely to be process of execution.

This is where American civil and process of method, and the propose of executed (see an executed the process of execution). This is where American civil and the like to a well defined characteristic and process or method, and the propose of execution.

There is no

Every undertaking properly executed (should) bring about improvements in the process of execution."

There is no doubt that the interchangeable, or, more properly, the duplicate system of construction of the component parts of machinery and structural steel members, has been carrieu to a higher stage of development advantages arising from this development could hardly have been foreseen by the early promoters of the system. It undoubtedly has had much to do in generalizing the practice of paying for construction by the piece, or to base the perdiem wage upon the number of parts or operations produced in a given time with given facilities. It is only by the proper carrying out of this method that the ability of the operator can be ascertained and obtained; it is only by this method, too, that the operator can obtain increased wages for the higher cultivation of his skill. Moreover, it is only by this method that the full capacity of the improved machine, or special tools or fixtures, can be derived. Thus, the engineer who designs a tool whose output of a certain kind is increased over previous practice, is entitled to that increase. Again, the operator who by diligence and the exercise of his ambition obtains the greater output from that tool is entitled to the larger remuneration. A really successful duplicate system of construction involves intelligent co-operation. The consequence of this coaction with us, and there has been much of it, has been a higher average of wages to the workman, and a greater or a better (and hence more salable or more profitable) output for the proprietor. This would seem to come fairly close to the "business end" of the matter. This inquiry can also be well answered from another point of view—one which, because both complimentary and truthful, may be the more gracefully received. The condition indicated has been largely produced or made possible from those splendid British characteristics—tenacity of purpose, perseverance, subbornness, patience, loyalty, respect for usage and mainta process of execution."

There is no doubt that the interchangea-

# The \$20,000 stock of suits, skirts, jackets and furs of M. Silver & Co., New York, offered at half and less at KING'S PALACE 2 STORES.

Greatest offering of the season because it puts you in possession of highest grade of outer-wear--at the beginning of winter for half what others ask.

No maker of ladies' suits and wraps in this country has a greater reputation for thoroughness of workmanship and perfectness of fit than M. Silver & Co. of 95-97 and 99 Bleecker street. But temptation for investment in another business induced them to sell out, and luckily we secured their entire stock at half their wholesale prices.

"Fake sales" have been started by other stores, and with an excuse which sounded like the truth we tell above, but you may rest assured that this offering is genuine—honest—legitimate.

Open evenings-premium stamps given free with purchases.

# All the Ladies' Suits in Two Great Lots.

Suits made to sell for \$12 and \$15,

Fine Stylish Venetian Cloths, Homespuns, Cheviot Serges, Broadcloths, etc., in Black, Blue, Tan, Gray, Brown and Oxford-with allsilk lined jackets, made in fly-front, double-breasted box effect, and tight-fitting-with plain skirts and braided skirts, made in various fashionable effects, including the popular Tunic. In this lot also are rainy weather skirts, and not a single suit is worth less than \$12, and we have them in our regular stock marked at that price.



Suits made to sell for \$16 to \$20.

\$8.75.

This lot includes the finest grades of Venetians, Homespuns, Broadcloths, and the handsomest of novelty cloths, and you have the choice of Black, Blue and all colors; you have the choice of jackets made in all the most stylish effects, and all of these are lined with the finest quality of fancy taffeta silk or the famous Skinner's satin; the skirts are in a variety of effects, and include the short unlined garments for rainy day wear, without underskirts. This is a great lot-not a suit worth less than \$16, and most of them worth

#### All the Jackets in Three Immense Lots.

\$3.50

for jackets worth \$5, \$6 and \$7.

Consisting of Ladies' Jackets of Kersey Cloths, Rough Oxford Cheviots, and the like, in blue, black and

cial tools, even when originally very expensive, and yet measuredly efficient in performance, when a still better and more productive design is suggested for substitution. This is where American civil and mechanical engineers have scored their greatest successes, the outgrowth, it may be said, of cultivated dissatisfaction with anything susceptible of improvement. Such actions frequently involve sweeping changes and complete rearrangement of machinery and personnel, and an upheaval of this kind is the most severe test of the duplicate system. Right here may be quoted some observations recently expressed to the writer

servations recently expressed to the writer by one of the most expert and successful

servations recently expressed to the writer by one of the most expert and successful mechanical engineers and superintendents in New England: "The chief trouble with fereign mechanics is that they know only one branch of the business, which is due to the laws of their trade unions, which in many cases prohibit the working or running of more than one machine; hence they learn only one branch of the business. This destroys the ambition of the workman, and limits his production and his value. This is especially the case with the English trade union mechanic. \* • For files and fitters, or vise men only, Germans are the best men for this class of work we can get. Their early training at hand work makes them expert in this line. • • The Swiss are fine workmen, and they take advantage of machines very readily. • • The Scotch and English workmen are also hand-workers, and they are our blacksmith or anvil forgers. They are the only fine smiths in America today, as this business has no attraction for the native boy, who usually-prefers to take a clerkship at about one-half of the remuneration."

REALISTIC SCENE.

Red Riding Hood in House & Herr

As a Christmas display Messrs. House

have arranged in their mammoth show win

dows on the 7th street side of their estab-

lishment a realistic representation of the meeting in the woods of Little Red Riding

Hood and the wolf, when the former, according to child-lore, was on her way to the cottage of her grandmother with lots of nice Christmas things in a little basket.

The window decoration is one of the most elaborate and complete ever seen in Wash-

ington, and is attracting great attention from the throngs of holiday shoppers down

town. In fact, many persons have made the journey to the center of the city for the exclusive purpose of viewing the prettily pic-

tured scene. The story of Little Red Rid-

ing Hood's experience will live as long as

mann's Window.

Herrmann, at 7th and I streets northwest,



\$5.98 for jackets made to sell \$8 to \$10.

Jackets of the finest grades of Kersey, lined with Skinner's satin and handsome taffeta silk; in black, blue



\$7.50 for jackets made to sell for

\$12.50 to \$18.

Consisting of the finest grades of Kersey, in tans, castor, black and bine; lined with Skinner's satin or with the handsomest quality of taffeta silk; some of them are finished with tailor stitching; many of them have full collars of Persian and astrakhan fur; extraor-dinary values at \$7.50.

# 2 Lots of Golf and Plush capes.

POSTAL TELEGRAPH-CABLE COMPANY

\$5 for Golf and Plush Capes made to sell for \$8, \$10 and \$12. Stylish Goif Capes, made of full plaid back shawls, with circular bottoms and hood, and trimmed with fringe; in the most fashionable color combinations, including black and white; also plain and jet trimmed Plush Capes 24, 27 and 30 inches long, full in sweep, and lined with slik; made with Watteau plait back. This is a great lot of Capes, and honestly the greatest values ever offered in this city. Choice for \$5.

\$7.98 for Golf and Plush Capes made to sell for \$12 to \$18.

This lot consists of Golf Capes and Plush Capes, Golf Capes of the finest kersey, trimmed with plaid shawls, some with black taffeta lining, many with hoods, lined with fancy taffeta slik; besides Capes of boods, lined with fancy taffeta slik; besides Capes of handsome kersey, there are Capes of rough cloths, all with circular bottoms; and you have the choice of black and white and other destrable color combinations. The car slik seal ulush: some are plain and some are set trimmed;

#### Two Lots of Child's Jackets. \$1.98 \$3.98

for Reefers made to sell for Reefers made to sell

up to \$4. Misses' and Ch'idren's Reefer Jackets, in

sizes to fit girls from 2 to 12 years, of plain and fancy rough cloth, with notch and sailor

for \$5 to \$7.

#### \$5 Neckscarfs and Muffs, \$1.98.

### Ladies' \$3 Skirts go at 98c.

810 to 814 7th Street and 715 Market Space.

# King's Palace Deparment Stores,

# Rich's Shoes | Price | Price

-for boys-for children.

All the odds and ends-all the broken size lines-all the "off styles" which were culled out of our stock before we moved into our new shoe building across the street-are

> on sale at ten=two F at 1/2 price.

An extraordinary opportunity, as you can see, to buy high-grade shoes and save half your money.

B. Rich's Sons, At "ten=two" F. 8 1t

FAREWELL TO THE FIGHTERS.

London Comes to a Realization of What War Means, From the London Times.

One of the most noticeable features of the departures I have previously witnessed has been the general absence of poignant emotion both on ship and on shore. There but they have known how to conceal their has been one of cheerfulness and even gayety, with just a touch of restrained feeling here and there. Today it has been very different. The most pathetic and painful scenes have shown without any disguise what the war means to thousands of ten ler souls at home. Perhaps the long lists of killed and wounded have had their ef-

Place one in charge of an old-established manufacturing plant, venerably situated, every machine with a legendary history; the operators descendants of operators, skillful as, and only as, their forebear or swere skillful. On all sides, within as without, the same adolescent conditions prevail. Why "apply a ruthless hand here? Why not maintain the even tenor of his way." The time-honored plant will remain and, mayhap, the business may continue. Now jumagine our other engineer, with an exactly similar plant and business, but that all are transposed intact to, say, the heart of our New England, with its all-pervading atmosphere of energy, invention, system and exactness. How long can be the containe commercially? Theoretically, not one day practically, until his capital is paid out. The time-honored plant would remain, but the business may continue commercially? Theoretically, not one day practically, until his capital is paid out. The time-honored plant would remain, but the business may continue continue commercially? Theoretically, not one day practically, until his capital is paid out. The time-honored plant would remain, but the business must of a certainty vanish or change hands. But imagine that, becoming quickly imbued with the spirit of progress (the necessity here of existence), he casts the archalc too's aside and razes to earth the roof and wails, time honored though they be. Verily, the shadow of antiquity will have departed; but the seed and essence hat been retained. And in the goodness of time Englance, No. 2 may, with some justifiable elation, supply Engineer No. 1 with the results the normal and the results of the woods and razes to earth the roof and wails, time honored though they be. Verily, the shadow of antiquity will have departed; but the seed and essence hat been retained. And in the goodness of time Engineer No. 1 with the results that the seed and easence hat been retained. And in the goodness of time Engineer No. 1 with the results the proposal proposal proposal proposal proposal prop

# The Christmas Rush

-don't put on buying too long-you'll find it much more con venient to shop now and a much better selection of goods. We may sell out of some of these lines long before Xmas day.

#### CHRISTMAS CARVERS.

We want to call special attention to the magnificent assortment of fine Steel Carving Sets displayed in the center cases, there are 2, 3 and 5-piece Carving Sets, with or without cases, with beautiful stag handles, choop handles, withe bandles, some sterling silver mounted—ail of well-known reliable makes and fully guaranteed both by ourselves and the makers.

Fine Cutlery. Full line of White and Boony-handle Knives and Forks, Rogers' Best Quadruple-plated Silver Knives, Forks and Spoons.

Pocket Knives.

Beautiful Ivory, Pearl and Shell-handle Knives for manicure or work-basket use, especially suitable for ladies, at 50c, to \$2. Every man or boy can make use of a good Pocket Knife. We have keen-eiged Knives of guaranteed quality for all purses from a good, strong Jack Knife at 25c, to \$1, to the light Penknives in ivory, stag, horn or pearl; two, three and four blades, at 30c, to \$4.50.

Scissors&Shears —the easy-cutting kinds—any woman would appreciate the gift of a pair of them. All sizes and styles at popular prices.

#### Razors make splendid gifts.

A Razor and Razor Strop that would make shaving a plensure would be acceptable to any man who shaves at home. We have the best Razors made—the famous Rogers, Wade and Butcher, Wostenholm, and other leading makes, at \$1 to \$3.50. to \$3.50.

A beautiful line of Fancy-handle Razors nake rich gifts.

A fully guaranteed Razor for...\$1

Set of Star Safety Razors, packed in fine leather case, at \$3.50 to \$18.50.

Puritan Oil Heaters.

Gas Heaters.

Open - front Reflector Gas \$3.25

"Have you any nice light bread?" asked

#### Busy in the Ice and Roller Skate Dept.

No one can resist these very reasonable prices for the best makes of Ice and Roller

Barney & Berry American Club Ice Skates from..... 50c.

Columbia Extension Roller Skates 50C

Raymond's Extension Roller Skates at.....

**Tool Chests** going at a rapid pace.

Take care that you do not put off selecting that Tool Chest until our assortment is broken. We cannot tell how long the stock will stand this tremendous pressure. We can now show a splending assortment of all sizes in Hardwood Tool Chests filled with good, reliable tools selected from took at \$5 to \$25.

Tool Chests for the little boys at \$1 to \$5.

11th and G Streets.

# BARBER & ROSS

a prospective customer in a bake shop.
"Yes'm," replied the new boy. "We have some nice pound loaves that weigh only ten ounces." The Star for Christmas. A year's subscription to The Saturday Star is a Christmas present that would be appreciated by some out-of-town friend or relative. S. R. Crockett, author of "The Stickit Minister," "The Raiders," etc., has written a new story, and his best, entitled "The Isle of the Winds." It will be printed as a serial in The Saturday Star, running through eighteen numbers. It will be followed in turn by another capital story. The Saturday Star will be sent to any address in the United States or Canada one year for one dollar. Star is a Christmas present that would be

Judge—"Have I not seen you twice under the influence of liquor?"

Priso ier—"If you were in that condition, your henor, you probably did."—Catholic Standard and Times.

#### The Toy Store of South Washington.

Tops enough for every child in the whole routhwest—with plenty to spare fee the boys and girls uptown. Hundreds of the Newest. Most Fracinating Tops. Old favorites, too, in up-to-date dress. Low PRICES that mothers will appreciate.

I Bring the "little ones" now, while all the novelites are here.

J. BARKER, Cor. 7th.
W. BARKER, & DS.W.

STOVES, HOUSEFURNISHINGS, PAINTS, &cde15-f,m,w,28

those undesirable neighbors?"

Joax—'Well, first I hung a scarlet fever sign on the door, and when that didn't have any effect I began taking lessons on the trombone."—Philadelphia Record.

# Light on the Subject. From the Chicago News.

altogether and had fallen to the ground but for their friends, who held them up till the paroxysm of anguish had passed. Even many of the men were excited out of their self-control, and two or three quarrels, all about nothing, compelled the police to interfere, which they did in their usual quiet, sensible way. When calm was restored it became apparent that the offenders were not drunk, as one expected, but merely desperately anxious to get near the ship. The distressing grief exhibited on shore affected even those on board the ship who had no personal concern in it, so that everybody felt pretty doleful. And it all went on so long, for fully an hour and a half. A big ship moves very slowly in dock, and as the Chicago glided down to the lock the people followed, running round from one point of vantage to the next, where the same pathetic scenes were re-enacted once more. Eventually they all gathered near the lock, where a pause was made to enable us to get ashore and the ship finally moved into where a pause was made to enable us to get ashore, and the ship finally moved into the river through a forest of waving hand-kerchiefs and a storm of cheers, half choked by sobs.

It pays to read the want columns of The Star. Hundreds of situations are filled through them.

Hoax-"How did you finally get rid of